

Strategic Co-operation in Wheel-Rail Friction Management

Loram Maintenance of Way, Inc. (Loram) and R.S. Clare & Co Ltd (RS Clare) are pleased to announce that they have agreed to represent each other's product and service offering in order to deliver a comprehensive solutions portfolio to the rail industry.

"We have been promoting with RS Clare's rail-curve greases into the Heavy Haul segment in North America for approximately two years with excellent results," says Vennie Dyavanapalli, Director of Friction Management at Loram. "Further we have seen that RS Clare is a quality, speciality grease supplier with a long-term plan for continuous product development in this critical area for the industry".

"There is no doubt that the industry trend in friction management is to source a broader solution. Loram has a very complementary offering in this regard and we are delighted to partner with such a recognised, highly capable, customer-focused and forward-looking company," says David Meadows, Head of Customer Services and Marketing at RS Clare.

About Loram Maintenance of Way, Inc.

Since 1954, Loram has been providing Rail Life Extension solutions to Heavy Haul, Transits, and Commuter railways with equipment and services that exceed our customers' expectations in terms of Speed, Performance, and Reliability. Loram is a leading global supplier of Rail Grinding, Ballast Maintenance, and Friction Management equipment and services with North American offices in Minneapolis and Chicago and International offices in Derby, England and Perth, Australia.

About R.S. Clare & Co Ltd

RS Clare is a UK based lubricants manufacturer specialising in high-performance, biodegradable greases for rail applications. RS Clare's rail-curve greases are designed to minimise wear on tracks thereby prolonging rail life and delivering long-term savings for their customers. With a strong domestic base supplying the UK's national network, RS Clare is now expanding globally and fast becoming the go-to specialists for the most advanced and cost-effective rail lubricants.



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